



LYNX Revenue Management Solutions

LYNX to Epic Integration

The LYNX Power of Certainty with your Epic Solution



Healthcare is in the midst of one of the most challenging environments it has faced in decades. Hospitals are dealing with pressure to lower the cost of their services, intrusive payer audits and software initiatives that are transforming clinical documentation. The current healthcare regulatory environment is very complex. The available health information system (HIS) product offerings have many important features, however, hospitals need charging solutions with a proven record of compliant and accurate calculations. In a perfect situation, these charging solutions would integrate with existing HIS implementations without affecting user productivity and provide the certainty and confidence that comes with time-tested charging algorithms.

Overview

In today's climate of fiscal scrutiny, hospitals need more than an automated charge-ticket or simple charge-capture feature to accompany their investment in a healthcare information system. LYNX Medical Systems™ is in a unique position to offer value because our sole focus is outpatient charging for healthcare facilities. LYNX solutions allow clinicians to focus on treating the patient. There is no need to remember complex charging rules because LYNX solutions accept clinical information and perform the necessary translation to the appropriate and defensible financial terms.

Unlike clinical documentation systems which require hospitals to establish charging tools that are difficult to maintain and need to be customized, LYNX solutions can be implemented quickly and stay current with constantly-changing regulatory issues without affecting the user. To receive the confidence of LYNX algorithms while maintaining user productivity, LYNX solutions can be integrated with Epic. The LYNX to Epic Integration leverages the clinical documentation from Epic while LYNX works in the background. Users continue to perform routine work in the Epic system, while LYNX calculates the appropriate charges and returns this information to the Epic system for a seamless user experience.

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LYNX Solution Benefits

Proprietary visit-level algorithms: The LYNX visit-level algorithms are specially designed to accommodate the needs of emergency departments, infusion and oncology treatment centers, and hospital-owned clinics. LYNX algorithms stay current with the latest regulatory requirements.

Infusion charging algorithm: LYNX infusion charging algorithms support therapeutic-diagnostic-prophylactic and chemotherapy hierarchies. Users are relieved of having to memorize any medication hierarchies or complex rules, they simply need to provide the clinical documentation and the LYNX infusion charging algorithm does the rest.

Performance Monitoring: LYNX supports its clients with performance monitoring which sets the standard for the revenue management industry. LYNX provides insight on the value of a LYNX solution before implementation and continues with quarterly analytic reports to provide insight on charging compliance and other key operational metrics.

Audit Protection: LYNX stands behind its products in the event of a payer audit and provides support for payer audits or inquiries.

Integration Benefits

Single application experience: Users only need to learn one system because all clinical documentation is performed within Epic. LYNX algorithms work in the background and seamlessly integrate results into the Epic system.

Centrally hosted implementation: Additional facilities may be added with minimal effort. Updates to support the latest regulations and rule sets for visit-levels and infusion charging are made available without disruption to the user.

Proven and scalable implementation: The LYNX to Epic Integration is constructed with an application architecture that accommodates a single hospital to a large Integrated Delivery Network (IDN). LYNX software is deployed by a dedicated team that handles all aspects of your implementation.

Preserve investment in existing IT resources: The LYNX to Epic Integration leverages the same IT hosting and resources as the existing Epic system.

Further Information

To obtain more information about the LYNX to Epic Integration, email epic@lynxmed.com.

About LYNX Medical Systems

LYNX Medical Systems, now OptumInsight, part of Optum – a leading health services business. OptumInsight specializes in improving the performance of health systems by providing analytics, technology and consulting services that enable better decisions and results. LYNX delivers results in revenue management through industry-leading revenue management solutions that help healthcare organizations obtain appropriate and defensible reimbursement for their services across the entire outpatient care spectrum. LYNX solutions reduce compliance risk and promote accurate and consistent charging practices. LYNX serves more than 1,200 healthcare organizations, representing more than 30 million annual encounters in the US.



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